

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549**

FORM 8-K

CURRENT REPORT

**Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934**

Date of Report:
June 2, 2005
(Date of earliest event reported)

SPECTRUM BRANDS, INC.

(Exact Name of Registrant as Specified in Charter)

Wisconsin
(State or other Jurisdiction
of Incorporation)

001-13615
(Commission File No.)

22-2423556
(IRS Employer
Identification No.)

Six Concourse Parkway, Suite 3300, Atlanta, Georgia 30328
(Address of principal executive offices, including zip code)

(770) 829-6200
(Registrant's telephone number, including area code)

Not Applicable
(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the Registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 8.01. OTHER EVENTS.

Following the completion of its acquisition (the "Acquisition") of all of the outstanding equity interests of Tetra Holding GmbH ("Tetra"), Rayovac Corporation (now Spectrum Brands, Inc.) (the "Company") filed certain information relating to the Acquisition, which information can be found in the Company's Current Report on Form 8-K filed with the Securities and Exchange Commission on May 5, 2005. In addition, the Company will file certain financial statements and pro forma information relating to Tetra by amendment to the May 5, 2005 8-K not later than 71 calendar days after the date that such 8-K was required to be filed.

Pursuant to the Company's credit agreement and the indentures relating to the Company's 8 1/2% Senior Subordinated Notes due 2013 and its 7 3/8% Senior Subordinated Notes due 2015, domestic subsidiaries acquired by the Company must guarantee the Company's indebtedness under such agreement and indentures. Tetra Holding (US), Inc. and Willinger Bros., Inc., which are the only U.S. domestic subsidiaries of Tetra, and which were acquired by the Company in connection with the Acquisition, are among the guarantors of the Company's indebtedness under its credit agreement and indentures. Attached hereto as Exhibit 99.1, and incorporated herein by reference, are consolidated financial statements of Tetra Holding (US), Inc. and its subsidiary, Willinger Bros., Inc. as of and for the year ended December 31, 2004. The attached financial statements do not include information with respect to Tetra other than as relates to Tetra's U.S. domestic subsidiaries.

Item 9.01. FINANCIAL STATEMENTS AND EXHIBITS.**(c) Exhibits**

| Exhibit Number | Description of Exhibit |
|---------------------------|--|
| 23.1 | Consent of KPMG LLP. |
| 99.1 | Audited consolidated financial statements of Tetra Holding (US), Inc. and subsidiary as of and for the year ended December 31, 2004. |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: June 2, 2005

SPECTRUM BRANDS, INC.

By: /s/ Randall J. Steward

Name: Randall J. Steward

Title: Executive Vice President and Chief Financial Officer

EXHIBIT INDEX

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Consent of Independent Registered Public Accounting Firm

The Board of Directors
Spectrum Brands, Inc.:

We consent to the inclusion in this Current Report on Form 8-K of Spectrum Brands, Inc. of our report dated March 4, 2005, except as to note 16, which is as of April 29, 2005, with respect to the consolidated balance sheet of Tetra Holding (US), Inc. and subsidiary as of December 31, 2004 and the related consolidated statements of income, changes in stockholder's equity and comprehensive income, and cash flows for the year then ended.

/s/ KPMG LLP
Roanoke, Virginia
May 31, 2005

Report of Independent Registered Public Accounting Firm

The Board of Directors
Tetra Holding (US), Inc.:

We have audited the accompanying consolidated balance sheet of Tetra Holding (US), Inc. and subsidiary (the Company) as of December 31, 2004 and the related consolidated statements of income, changes in stockholder's equity and comprehensive income, and cash flows for the year then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Tetra Holding (US), Inc. and subsidiary as of December 31, 2004 and the results of their operations and their cash flows for the year then ended, in conformity with U.S. generally accepted accounting principles.

/s/ KPMG LLP

March 4, 2005, except as to note 16,
which is as of April 29, 2005

**TETRA HOLDING (US), INC.
AND SUBSIDIARY**

Consolidated Balance Sheets

| | <u>December 31, 2004</u> | <u>March 31, 2005</u> |
|--|------------------------------|---------------------------|
| | | (Unaudited) |
| Assets | | |
| Current assets: | | |
| Cash | \$ 1,086,548 | 3,027,622 |
| Trade accounts receivable, less allowance for doubtful accounts of \$333,651 in 2004 and \$333,544 in 2005 | 8,612,819 | 11,057,829 |
| Due from affiliates | 927,334 | 982,643 |
| Other receivables | 32,339 | 100,112 |
| Inventories | 13,414,406 | 14,413,119 |
| Prepaid expenses | 196,797 | 303,681 |
| Deferred income taxes | 312,509 | 312,509 |
| | <hr/> | <hr/> |
| Total current assets | 24,582,752 | 30,197,515 |
| Property, plant, and equipment, net | 10,908,632 | 10,641,076 |
| Goodwill | 22,101,635 | 22,101,635 |
| Intangible assets, net of accumulated amortization of \$368,112 in 2004 and \$412,841 in 2005 | 9,141,888 | 9,097,159 |
| Debt issuance costs, net of accumulated amortization of \$35,747 in 2004 and \$64,994 in 2005 | 783,182 | 753,935 |
| Fair value of derivative | 225,269 | 316,395 |
| | <hr/> | <hr/> |
| | \$ 67,743,358 | 73,107,715 |
| | <hr/> | <hr/> |
| Liabilities and Stockholder's Equity | | |
| Current liabilities: | | |
| Current installments of long-term debt | \$ 3,574,060 | 3,574,060 |
| Accounts payable | 3,237,706 | 3,860,243 |
| Accrued expenses and other | 1,909,836 | 1,859,152 |
| Due to affiliates | 1,341,607 | 3,562,563 |
| Income taxes payable | 68,474 | 797,517 |
| | <hr/> | <hr/> |
| Total current liabilities | 10,131,683 | 13,653,535 |
| Long-term debt, excluding current installments | 28,228,900 | 28,228,900 |
| Deferred income taxes | 4,869,880 | 4,904,508 |
| Accrued pension and other postretirement benefits | 2,230,690 | 2,512,708 |
| | <hr/> | <hr/> |
| Total liabilities | 45,461,153 | 49,299,651 |
| | <hr/> | <hr/> |
| Stockholder's equity: | | |
| Common stock of \$0.01 par value. Authorized, issued and outstanding 1,000 shares | 10 | 10 |
| Additional paid-in capital | 16,700,000 | 16,700,000 |
| Retained earnings | 5,600,396 | 7,069,757 |
| Accumulated other comprehensive income (loss) | (18,201) | 38,297 |
| | <hr/> | <hr/> |
| Total stockholder's equity | 22,282,205 | 23,808,064 |
| | <hr/> | <hr/> |
| | \$ 67,743,358 | 73,107,715 |
| | <hr/> | <hr/> |

See accompanying notes to consolidated financial statements.

**TETRA HOLDING (US), INC.
AND SUBSIDIARY**

Consolidated Statements of Income

| | Year ended December 31, 2004 | Three months ended March 31, | |
|---|------------------------------------|---------------------------------|------------|
| | | 2005 | 2004 |
| | | (Unaudited) | |
| Net sales | \$ 99,607,933 | 25,077,702 | 24,955,591 |
| Cost of goods sold | 64,077,922 | 15,812,983 | 16,048,492 |
| Gross profit | 35,530,011 | 9,264,719 | 8,907,099 |
| Selling, general, and administrative expenses | 27,409,265 | 6,368,022 | 6,296,364 |
| Income from operations | 8,120,746 | 2,896,697 | 2,610,735 |
| Other income (expense): | | | |
| Interest expense | (1,751,749) | (412,028) | (471,218) |
| Loss on refinancing of long-term debt | (1,063,163) | — | — |
| Other, net | (33,763) | (94,415) | 4,384 |
| Other expense, net | (2,848,675) | (506,443) | (466,834) |
| Income before income tax expense | 5,272,071 | 2,390,254 | 2,143,901 |
| Income tax expense | 2,031,171 | 920,893 | 825,402 |
| Net income | \$ 3,240,900 | 1,469,361 | 1,318,499 |
| Net income per share – basic and diluted | \$ 3,241 | 1,469 | 1,318 |

See accompanying notes to consolidated financial statements.

**TETRA HOLDING (US), INC.
AND SUBSIDIARY**

Consolidated Statements of Changes in Stockholder's Equity
and Comprehensive Income

| | Common stock | Additional paid-in capital | Retained earnings | Accumulated other comprehensive income (loss) | Total stockholder's equity |
|--|-----------------|----------------------------------|----------------------|--|----------------------------------|
| Balance, December 31, 2003 | \$ 10 | 16,700,000 | 2,359,496 | (142,463) | 18,917,043 |
| Comprehensive income: | | | | | |
| Net income | — | — | 3,240,900 | — | 3,240,900 |
| Net unrealized gain on fair value of derivative, net of deferred income taxes of \$(137,592) | — | — | — | 224,493 | 224,493 |
| Increase in minimum pension liability, net of deferred income taxes of \$61,432 | — | — | — | (100,231) | (100,231) |
| Total comprehensive income | | | | | 3,365,162 |
| Balance, December 31, 2004 | 10 | 16,700,000 | 5,600,396 | (18,201) | 22,282,205 |
| Comprehensive income: | | | | | |
| Net income (unaudited) | — | — | 1,469,361 | — | 1,469,361 |
| Net unrealized gain on fair value of derivative, net of deferred income taxes of \$(34,628) (unaudited) | — | — | — | 56,498 | 56,498 |
| Total comprehensive income (unaudited) | | | | | 1,525,859 |
| Balance, March 31, 2005 (unaudited) | \$ 10 | 16,700,000 | 7,069,757 | 38,297 | 23,808,064 |

See accompanying notes to consolidated financial statements.

**TETRA HOLDING (US), INC.
AND SUBSIDIARY**
Consolidated Statements of Cash Flows

| | Year ended December 31, 2004 | Three months ended March 31, | |
|--|------------------------------------|---------------------------------|------------------|
| | | 2005 | 2004 |
| | | (Unaudited) | |
| Cash flows from operating activities: | | | |
| Net income | \$ 3,240,900 | 1,469,361 | 1,318,499 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | | |
| Provision for bad debts | (19,670) | — | 54,430 |
| Depreciation of property, plant, and equipment | 1,284,973 | 299,451 | 294,581 |
| Amortization of intangible assets | 178,914 | 44,729 | 44,729 |
| Amortization of debt issuance costs | 161,522 | 29,247 | 45,279 |
| Loss on disposal of property and equipment | 107,383 | — | — |
| Loss on refinancing of long-term debt | 1,063,163 | — | — |
| Deferred income taxes | 343,720 | — | — |
| Net (increase) decrease in: | | | |
| Trade accounts receivable, net | (995,340) | (2,445,010) | (3,090,086) |
| Due from affiliates | 128,039 | (55,309) | (456,611) |
| Other receivables | 34,059 | (67,773) | 14,261 |
| Inventories | 547,922 | (998,713) | 68,556 |
| Prepaid expenses | (4,227) | (106,884) | (63,468) |
| Net increase (decrease) in: | | | |
| Accounts payable | (127,561) | 622,537 | 289,730 |
| Income taxes payable | (171,543) | 729,043 | 647,341 |
| Accrued pension and other postretirement benefits | 254,033 | 282,018 | 268,389 |
| Due to affiliates | (1,432,293) | 2,220,956 | 683,293 |
| Accrued expenses and other | 3,085 | (50,684) | (94,350) |
| Net cash provided by operating activities | 4,597,079 | 1,972,969 | 24,573 |
| Cash flows from investing activities: | | | |
| Capital expenditures | (900,616) | (31,895) | (67,172) |
| Net cash used in investing activities | (900,616) | (31,895) | (67,172) |
| Cash flows from financing activities: | | | |
| Proceeds from issuance of long-term debt | 34,300,000 | — | — |
| Repayments on long-term debt | (35,878,121) | — | — |
| Repayments on revolving credit facility | (2,500,000) | — | — |
| Debt issuance costs | (818,929) | — | — |
| Net cash used in financing activities | (4,897,050) | — | — |
| Net increase (decrease) in cash | (1,200,587) | 1,941,074 | (42,599) |
| Cash, beginning of period | 2,287,135 | 1,086,548 | 2,287,135 |
| Cash, end of period | \$ 1,086,548 | 3,027,622 | 2,244,536 |

(Continued)

TETRA HOLDING (US), INC.
AND SUBSIDIARY
Consolidated Statements of Cash Flows

| | Year ended December 31, 2004 | Three months ended March 31, | |
|--|------------------------------------|---------------------------------|-----------|
| | | 2005 | 2004 |
| (Unaudited) | | | |
| Supplemental disclosures of cash flows information: | | | |
| Cash paid for: | | | |
| Interest | \$ 1,590,229 | 382,660 | 21,613 |
| Income taxes | 1,858,994 | 191,850 | 179,500 |
| Noncash transactions: | | | |
| Net unrealized gain (loss) on fair value of derivative, net of deferred income taxes | 224,493 | 56,498 | (261,744) |
| Increase in minimum pension liability, net of deferred income taxes | 100,231 | — | — |
| Purchases of property, plant, and equipment included in accounts payable. | 140,094 | — | — |

See accompanying notes to consolidated financial statements.

**TETRA HOLDING (US), INC.
AND SUBSIDIARY**

Notes to Consolidated Financial Statements

Year ended December 31, 2004 and
three months ended March 31, 2005 and 2004

(Information as of March 31, 2005 and for the three-month
periods ended March 31, 2005 and 2004 is unaudited)

(1) Nature of Business and Summary of Significant Accounting Policies

(a) Formation of the Company and Description of Business

Prior to December 17, 2002, Tetra GmbH and its affiliates existed as an operating division of Pfizer, Inc. (the Seller). Effective December 17, 2002, Tetra HoldCo GmbH and Co. KG (the Parent) and certain affiliated companies, including Tetra Holding (US), Inc. (Tetra), were established as separate legal entities to receive the assets and stock of Tetra GmbH and its affiliates from the Seller pursuant to a Stock and Asset Purchase Agreement (the Agreement) (see note 5). Tetra is a Delaware Corporation and is a wholly owned subsidiary of the Parent headquartered in Melle, Germany.

Tetra and its wholly owned subsidiary, Willinger Brothers, Inc. (collectively "the Company") manufactures, markets, sells and distributes a comprehensive range of food for ornamental fish and reptiles as well as equipment and accessories for aquariums, ponds and terrariums. The raw materials for its products are readily available and the Company is not dependent on a single supplier or only a few suppliers for its raw materials. The Company's operations are primarily located in Virginia, and the Company sells its products to retailers throughout the United States and internationally.

(b) Unaudited Interim Results

The accompanying consolidated balance sheet as of March 31, 2005 and the consolidated statements of income and cash flows for the three months ended March 31, 2005 and 2004 and the consolidated statement of stockholder's equity and comprehensive income for the three-month period ended March 31, 2005 have been prepared by the Company without audit. In the opinion of management, all adjustments (which include only normal recurring adjustments) necessary to present fairly the consolidated financial position as of March 31, 2005 and the consolidated results of operations and cash flows for the three months ended March 31, 2005 and 2004 have been made. Certain information and footnote disclosures normally included in consolidated financial statements prepared in accordance with U.S. generally accepted accounting principles have been condensed or eliminated. The consolidated results of operations for the three months ended March 31, 2005 are not necessarily indicative of the results to be expected for the year ending December 31, 2005 or for any other interim period.

(c) Principles of Consolidation

The consolidated financial statements include the financial statements of Tetra Holding (US), Inc. and Willinger Brothers, Inc. All significant intercompany transactions and balances have been eliminated in consolidation.

(Continued)

**TETRA HOLDING (US), INC.
AND SUBSIDIARY**

Notes to Consolidated Financial Statements

Year ended December 31, 2004 and
three months ended March 31, 2005 and 2004

(Information as of March 31, 2005 and for the three-month
periods ended March 31, 2005 and 2004 is unaudited)

(d) Cash Equivalents

For purposes of the consolidated statement of cash flows, the Company considers all highly liquid debt instruments with original maturities of three months or less to be cash equivalents. The Company had no cash equivalents at December 31, 2004 and March 31, 2005.

(e) Trade Accounts Receivable

Trade accounts receivable are recorded at the invoiced amount and do not bear interest. The allowance for doubtful accounts is the Company's best estimate of the amount of probable credit losses in the Company's existing accounts receivable. The Company reviews its allowance for doubtful accounts monthly. Account balances are charged off against the allowance after all means of collection have been exhausted and the potential for recovery is considered remote. The Company does not have any off-balance-sheet credit exposure related to its customers.

The allowance for sales returns is the Company's best estimate of probable merchandise returns and is based on historical experience.

(f) Inventories

Inventories are stated at the lower of cost or market on a first-in, first-out (FIFO) basis.

(g) Property, Plant, and Equipment

Property, plant, and equipment are stated at cost less accumulated depreciation. Depreciation of property, plant, and equipment is computed using the straight-line method over the estimated useful lives of the assets. The costs of significant renewals and betterments are capitalized, while the costs of maintenance and repairs, which do not improve or extend the life of the respective assets, are charged to expense as incurred. The cost and accumulated depreciation of property, plant and equipment are eliminated from the accounts upon disposal, and any resulting gain or loss is included in the determination of net income.

(h) Goodwill and Other Intangible Assets

Goodwill represents the excess of costs over fair value of assets of businesses acquired. The Company applies the provisions of Statement of Financial Accounting Standard (SFAS) No. 142, *Goodwill and Other Intangible Assets*. Pursuant to SFAS 142, goodwill and intangible assets acquired in a purchase business combination and determined to have an indefinite useful life are not amortized, but instead tested for impairment at least annually in accordance with the provisions of SFAS 142. SFAS 142 also requires that intangible assets with estimable useful lives be amortized over their respective estimated useful lives to their estimated residual values, and reviewed for impairment in accordance with SFAS No. 144, *Accounting for Impairment or Disposal of Long-Lived Assets*.

(Continued)

**TETRA HOLDING (US), INC.
AND SUBSIDIARY**

Notes to Consolidated Financial Statements

Year ended December 31, 2004 and
three months ended March 31, 2005 and 2004

(Information as of March 31, 2005 and for the three-month
periods ended March 31, 2005 and 2004 is unaudited)

(i) Debt Issuance Costs

Debt issuance costs are deferred and amortized to interest expense on a straight-line basis over the life of the related debt. In connection with the refinancing of the Company's long-term debt, debt issuance costs of \$1,063,163 were written off during the year ended December 31, 2004 (see note 6).

(j) Derivative Financial Instruments and Hedging Activities

The Company uses an interest rate swap agreement to limit exposure to rising interest rates on its variable rate debt. Interest rate differentials to be paid or received as a result of the swap agreement are accrued and recognized as an adjustment of interest expense related to the associated debt. The Company does not enter into derivative instruments for any purpose other than cash flow hedging purposes. Specifically, the Company does not speculate using derivative instruments.

The Company applies the provisions of SFAS No. 133, *Accounting for Derivative Instruments and Certain Hedging Activities* and SFAS No. 138, *Accounting for Certain Derivative Instruments and Certain Hedging Activity, an Amendment of SFAS 133*. SFAS Nos. 133 and 138 require that all derivative instruments be recorded on the consolidated balance sheets at their respective fair values.

Derivatives are recognized on the consolidated balance sheets at their fair value. On the effective date of the derivative contract, the Company designates the derivative as either a hedge of the fair value of a recognized asset or liability or of an unrecognized firm commitment (fair value hedge), or a hedge of a forecasted transaction or of the variability of cash flows to be received or paid related to a recognized asset or liability (cash flow hedge). The Company has only entered into cash flow hedge agreements. The Company formally documents all relationships between hedging instruments and hedged items, as well as its risk-management objective and strategy for undertaking various hedge transactions. This process includes linking all derivatives that are designated as cash flow hedges to specific assets and liabilities on the balance sheet. The Company also formally assesses, both at the hedge's inception and on an ongoing basis, whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in cash flows of hedged items.

Changes in the fair value of a derivative that is highly effective and that is designated and qualifies as a cash flow hedge are recorded in accumulated other comprehensive loss, until earnings are affected by the variability in cash flows of the designated hedged item.

(k) Revenue Recognition

The Company recognizes revenue when products are shipped and the customer takes ownership and assumes risk of loss, based on shipping terms. Net sales to domestic customers as a percentage of total net sales were approximately 90%, 97% and 96%, respectively, for the year ended December 31, 2004 and the three-month periods ended March 31, 2005 and 2004.

(Continued)

**TETRA HOLDING (US), INC.
AND SUBSIDIARY**

Notes to Consolidated Financial Statements

Year ended December 31, 2004 and
three months ended March 31, 2005 and 2004

(Information as of March 31, 2005 and for the three-month
periods ended March 31, 2005 and 2004 is unaudited)

(l) Shipping and Handling Costs

Shipping and handling costs include the costs incurred to physically move finished goods from the Company's storage facilities to the customers designated location and the costs to store, move, and prepare the finished goods for shipment. All amounts billed to a customer in a sale transaction related to shipping and handling are classified as sales revenue, and shipping and handling costs are included in cost of goods sold on the accompanying consolidated statements of income.

(m) Income Taxes

Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

(n) Research and Development and Advertising Costs

Research and development costs are generally expensed as incurred. Research and development costs, which are included in selling, general, and administrative expenses, totaled approximately \$1,897,000, \$484,300 and \$419,500 for the year ended December 31, 2004 and the three-month periods ended March 31, 2005 and 2004, respectively. Advertising costs are also included in selling, general, and administrative expenses and amounted to approximately \$2,414,000, \$520,700 and \$493,000 for the year ended December 31, 2004 and the three-month periods ended March 31, 2005 and 2004, respectively.

(o) Impairment or Disposal of Long-Lived Assets

Long-lived assets, such as property, plant, and equipment, and purchased intangibles subject to amortization, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized by the amount by which the carrying amount of the asset exceeds the fair value of the asset. Assets to be disposed of would be separately presented in the consolidated balance sheet and reported at the lower of the carrying amount or fair value less costs to sell, and no longer depreciated.

(Continued)

**TETRA HOLDING (US), INC.
AND SUBSIDIARY**

Notes to Consolidated Financial Statements

Year ended December 31, 2004 and
three months ended March 31, 2005 and 2004

(Information as of March 31, 2005 and for the three-month
periods ended March 31, 2005 and 2004 is unaudited)

(p) Fair Value of Financial Instruments

At December 31, 2004 and March 31, 2005, the carrying amounts of the Company's financial instruments, including cash, trade accounts receivable, other receivables, accounts payable and accrued expenses approximated their fair values. Management believes that the estimated fair value of the Company's revolving credit facility and long-term debt approximated its carrying value at December 31, 2004 and March 31, 2005. Fair value is determined based on expected future cash flows, discounted at market interest rates, and other appropriate valuation methodologies.

(q) Pension and Other Postretirement Plans

The Company has a defined benefit pension plan covering substantially all of its employees. The benefits are based on years of service and the employee's compensation during the five years before retirement. Benefits under the plan are payable after five years of service. The cost of this program is being funded currently.

The Company also sponsors a defined benefit health care plan for substantially all retirees and employees. The Company measures the costs of its obligation based on its best estimate. The net periodic costs are recognized as employees render the services necessary to earn the postretirement benefits.

(r) Net Income Per Share

Basic net income per share excludes dilution and is computed by dividing net income by the weighted average number of common shares outstanding for the period. Diluted net income per share reflects the potential dilution that would occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock that then shared in the net income of the Company. There were no dilutive securities or contracts outstanding during the year ended December 31, 2004 or the three-month periods ended March 31, 2005 and 2004.

(s) Commitments and Contingencies

Liabilities for loss contingencies arising from product warranties and defects, claims, assessments, litigation, fines and penalties and other sources are recorded when it is probable that a liability has been incurred and the amount of the assessment can be reasonably estimated.

(t) Use of Estimates

The preparation of the consolidated financial statements requires management of the Company to make a number of estimates and assumptions relating to the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

(Continued)

**TETRA HOLDING (US), INC.
AND SUBSIDIARY**

Notes to Consolidated Financial Statements

Year ended December 31, 2004 and
three months ended March 31, 2005 and 2004

(Information as of March 31, 2005 and for the three-month
periods ended March 31, 2005 and 2004 is unaudited)

(2) Allowance for Doubtful Accounts for Trade Accounts Receivable

A summary of changes in the allowance for doubtful accounts for trade accounts receivable follows:

| | December 31, 2004 | March 31, 2005 |
|--------------------------------|----------------------|-------------------|
| Balance at beginning of period | \$ 400,000 | 333,651 |
| Provision for bad debts | (19,670) | — |
| Losses charged to allowance | (46,679) | (107) |
| Balance at end of period | <u>\$ 333,651</u> | <u>333,544</u> |

(3) Inventories

Inventories at December 31, 2004 and March 31, 2005 consist of the following:

| | December 31, 2004 | March 31, 2005 |
|----------------------------|----------------------|-------------------|
| Raw materials and supplies | \$ 2,482,235 | 2,602,580 |
| Work in progress | 239,967 | 229,583 |
| Finished goods | 10,692,204 | 11,580,955 |
| | <u>\$ 13,414,406</u> | <u>14,413,119</u> |

(4) Property, Plant, and Equipment, Net

Property, plant, and equipment, net at December 31, 2004 and March 31, 2005 consists of the following:

| | December 31, 2004 | March 31, 2005 | Estimated useful life |
|--------------------------------------|----------------------|-------------------|--------------------------|
| Land and improvements | \$ 560,000 | 560,000 | 30 years |
| Buildings and improvements | 6,176,060 | 6,176,060 | 10 – 30 years |
| Machinery and equipment | 5,554,242 | 5,554,242 | 3 – 15 years |
| Furniture and fixtures | 1,513,245 | 1,513,245 | 3 – 10 years |
| Construction in progress | 261,957 | 293,852 | — |
| Total property, plant, and equipment | <u>14,065,504</u> | <u>14,097,399</u> | |
| Less accumulated depreciation | 3,156,872 | 3,456,323 | |
| Property, plant, and equipment, net | <u>\$ 10,908,632</u> | <u>10,641,076</u> | |

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(5) Goodwill and Other Intangible Assets

Acquired Intangible Assets

| | December 31, 2004 | | |
|------------|-----------------------------|---|-----------------------------|
| | Gross carrying amount | Weighted average amortization period | Accumulated amortization |
| Trademarks | \$7,900,000 | — | \$ — |
| Patents | 1,610,000 | 9 | 368,112 |
| Total | \$9,510,000 | | \$ 368,112 |
| | March 31, 2005 | | |
| | Gross carrying amount | Weighted average amortization period | Accumulated amortization |
| Trademarks | \$7,900,000 | — | \$ — |
| Patents | 1,610,000 | 9 | 412,841 |
| Total | \$9,510,000 | | \$ 412,841 |

Aggregate amortization expense for amortizing intangible assets was \$178,914 for the year ended December 31, 2004 and \$44,729 for each of the three-month periods ended March 31, 2005 and 2004. Estimated amortization expense for the next five years is: \$178,914 in 2005, \$178,435 in 2006, \$166,414 in 2007, \$165,583 in 2008, and \$144,747 in 2009.

Goodwill

Goodwill was \$22,101,635 at December 31, 2004 and March 31, 2005. The Company is required to test goodwill for impairment annually, in accordance with the provisions of Statement 142. The results of this analysis did not require the Company to recognize an impairment loss in 2004.

(6) Product Warranties

The Company generally warrants its products against certain manufacturing and other defects in material and workmanship. These product warranties are provided for specific periods of time and are applicable assuming the product has not been subjected to misuse, improper installation, negligence or shipping damage. Product warranty costs are based primarily on historical experience of actual warranty claims as

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well as current information on repair costs. Warranty claims expense, which approximated warranty claims paid, for the year ended December 31, 2004 and the three-month periods ended March 31, 2005 and 2004 totaled approximately \$59,000, \$8,700 and \$11,000, respectively. As of December 31, 2004 and March 31, 2005, the Company did not have an accrual for estimated product warranty claims.

(7) Long-Term Debt

Long-term debt at December 31, 2004 and March 31, 2005 consists of the following:

| | December 31, 2004 | March 31, 2005 |
|---|----------------------|-------------------|
| 2004 Senior Term Loan A Facility payable in semiannual principal installments in June and December ranging from \$1,557,220 to \$2,123,170 with final maturity in June 2011 | \$ 31,802,960 | 31,802,960 |
| Total long-term debt | 31,802,960 | 31,802,960 |
| Less current installments | 3,574,060 | 3,574,060 |
| Long-term debt, excluding current installments | \$ 28,228,900 | 28,228,900 |

The Company has a Credit Facilities Agreement (Credit Agreement) with a European financial institution. The Credit Agreement includes a revolving credit facility and term loan. Effective September 10, 2004, the Company refinanced the 2002 term loans with the same financial institution and issued a single term loan with an original principal balance of \$34,300,000. The proceeds were used to repay the outstanding obligations under the previous term loans and the outstanding balance due to an affiliate of the Company. In conjunction with the refinancing, the Company recognized a loss on the refinancing as a result of the write off of \$1,063,163 of unamortized deferred financing costs associated with the extinguished debt. The revolving credit facility and the term loan are secured by substantially all of the Company's assets, including, receivables, inventory, equipment, patents, trademarks, and intangibles.

The Company also has a revolving credit facility which provides for maximum outstanding borrowings of \$12,500,000 and is payable in full semiannually in June and December; however, the Company may immediately re-borrow amounts repaid. The final maturity is December 2009. No amount was outstanding at December 31, 2004 and March 31, 2005. Interest on the revolving credit facility and the term loan is paid at one to six-month intervals through September 9, 2004 and six-month intervals thereafter (at the LIBOR rate plus "applicable margin" (4.76% at December 31, 2004 and 5.10% at March 31, 2005)).

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The aggregate annual maturities of long-term debt subsequent to December 31, 2004 are as follows:

| Years ending December 31: | |
|---------------------------|--------------|
| 2005 | \$ 3,574,060 |
| 2006 | 3,347,680 |
| 2007 | 3,114,440 |
| 2008 | 3,361,400 |
| 2009 | 3,711,260 |
| Thereafter | 14,694,120 |
| | <hr/> |
| | \$31,802,960 |
| | <hr/> |

At December 31, 2004 and March 31, 2005, the Company had an outstanding interest rate swap agreement with a bank having a notional amount of \$27,810,000. This swap agreement provides for the payment of interest based on a fixed rate of 2.3575% and expires in February 2006. The nature of the swap agreement changes variable rate debt to fixed rate debt. The interest rate differential paid or received under the swap is recognized over the term of the contract as adjustments are made to the effective yield of the underlying debt. Net interest expense (income) associated with the swap was approximately \$248,000, \$(25,000) and \$92,000 for the year ended December 31, 2004 and the three-month periods ended March 31, 2005 and 2004, respectively.

(8) Leases

The Company is obligated under various noncancellable operating leases primarily for automobiles and equipment. At December 31, 2004, minimum rental payments due under operating leases with original terms in excess of one year are as follows:

| Year ending December 31: | |
|-------------------------------|------------|
| 2005 | \$ 149,757 |
| 2006 | 85,598 |
| 2007 | 49,069 |
| | <hr/> |
| Total minimum rental payments | \$284,424 |
| | <hr/> |

Total rent expense under operating leases was approximately \$490,000, \$116,000 and \$120,000 for the year ended December 31, 2004 and the three-month periods ended March 31, 2005 and 2004, respectively. Taxes, insurance and maintenance expenses relating to all leases are also obligations of the Company.

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(9) Income Taxes

Total income taxes for the year ended December 31, 2004 are allocated as follows:

| | December 31, 2004 |
|---|------------------------------|
| Income | \$2,031,171 |
| Stockholders' equity, for increase in minimum pension liability and net unrealized gain on fair value of derivative | 76,160 |
| Total | \$2,107,331 |

Income tax expense for the year ended December 31, 2004 consisted of the following:

| | December 31, 2004 |
|-----------------------------------|------------------------------|
| Current tax expense: | |
| Federal | \$1,430,577 |
| State | 256,874 |
| Total current tax expense | 1,687,451 |
| Deferred tax expense: | |
| Federal | 303,224 |
| State | 40,496 |
| Total deferred tax expense | 343,720 |
| Total tax expense | \$2,031,171 |

Income tax expense for financial reporting purposes differs from the expense determined by applying the federal statutory rate of 34% to income before income tax expense due primarily to the effects of nondeductible meals and entertainment and state income taxes.

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The components of deferred tax assets and liabilities are as follows at December 31, 2004:

| | <u>December 31, 2004</u> |
|---|------------------------------|
| Deferred tax assets: | |
| Accounts receivable allowances | \$ 32,187 |
| Inventory valuation | 273,886 |
| Liability accruals | 261,895 |
| Minimum pension liability | 96,757 |
| | <hr/> |
| Total gross deferred tax assets | 664,725 |
| | <hr/> |
| Deferred tax liabilities: | |
| Property, plant, and equipment | 466,437 |
| Intangible assets, excluding goodwill | 3,476,372 |
| Goodwill | 1,193,685 |
| Unrealized gain on fair value of derivative | 85,602 |
| | <hr/> |
| Total gross deferred tax liabilities | 5,222,096 |
| | <hr/> |
| Net deferred tax liabilities | <u><u>\$(4,557,371)</u></u> |

In assessing the realizability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. Management considers the scheduled reversal of deferred tax liabilities, projected future taxable income, and tax planning strategies in making this assessment. Based upon the level of historical taxable income and projections for future taxable income over the periods in which the deferred tax assets are deductible, management believes it is more likely than not that the Company will realize the benefits of these deductible differences at December 31, 2004.

(10) Net Income Per Share

The following is a reconciliation of the numerators and denominators of the net income per share computations for the periods presented:

| | <u>Net income (numerator)</u> | <u>Shares (denominator)</u> | <u>Basic and diluted per share amount</u> |
|---|-----------------------------------|---------------------------------|---|
| Year ended December 31, 2004 | \$3,240,900 | 1,000 | \$ 3,241 |
| | <hr/> | <hr/> | <hr/> |
| Three-month period ended March 31, 2005 | \$1,469,361 | 1,000 | \$ 1,469 |
| | <hr/> | <hr/> | <hr/> |
| Three-month period ended March 31, 2004 | \$1,318,499 | 1,000 | \$ 1,318 |
| | <hr/> | <hr/> | <hr/> |

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(11) Pension and Other Postretirement Benefits

The Company has a defined benefit pension plan covering substantially all of its employees. The benefits are based on years of service and the employee's compensation during the five years before retirement. The Company makes annual contributions to the plan. Benefits under the plan are payable to an employee after five years of service.

In addition to the Company's defined benefit pension plan, the Company sponsors a defined benefit health care plan that provides postretirement medical benefits to full-time employees who meet minimum age and service requirements. The plan is contributory with retiree contributions adjusted annually, and contains other cost-sharing features such as deductibles, coinsurance and copayments.

The following table sets forth the plans' benefit obligations, fair value of plan assets, and funded status at December 31, 2004:

| | December 31, 2004 | |
|--|---------------------|----------------------------|
| | Pension benefits | Postretirement benefits |
| Benefit obligation at December 31 | \$(5,379,243) | (2,124,833) |
| Fair value of plan assets at December 31 | 4,826,377 | — |
| Funded status | (552,866) | (2,124,833) |
| Unrecognized net loss | 459,847 | 241,787 |
| Minimum pension liability | (254,625) | — |
| Accrued benefit cost recognized in the consolidated balance sheet | \$ (347,644) | (1,883,046) |

The accumulated benefit obligation for the pension plan was \$5,174,021 at December 31, 2004.

Weighted average assumptions used to determine benefit obligations at December 31, 2004 were as follows:

| | December 31, 2004 | |
|-------------------------------|---------------------|----------------------------|
| | Pension benefits | Postretirement benefits |
| Discount rate | 6.00% | 6.00% |
| Rate of compensation increase | 3.00% | — |

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Weighted average assumptions used to determine net pension and postretirement benefits costs for the year ended December 31, 2004 were as follows:

| | December 31, 2004 | |
|--|---------------------|----------------------------|
| | Pension benefits | Postretirement benefits |
| Discount rate | 6.25% | 6.25% |
| Expected long-term rate of return on plan assets | 9.00% | — |
| Rate of compensation increase | 3.00% | — |

Substantially all of the pension plan assets at December 31, 2004 are invested in mutual funds. The expected long-term rate of return is based exclusively on historical returns.

During 2004, the Company contributed \$739,940 to the pension plan. The Company expects to contribute \$760,000 to the pension plan in 2005.

The pension benefits expected to be paid in each year 2005-2009 are approximately \$14,000, \$37,000, \$57,000, \$61,000, and \$76,000, respectively. The aggregate pension benefits expected to be paid in the five years from 2010-2014 are \$1,107,000. The postretirement benefits expected to be paid in each year 2005-2009 are \$22,722, \$45,661, \$65,422, \$87,643, and \$95,887, respectively. The aggregate postretirement benefits expected to be paid in the five years from 2010-2014 are \$704,723. The expected benefits are based on the same assumptions used to measure the Company's benefit obligations at December 31 and include estimated future employee service.

For measurement purposes, a 14% annual rate of increase in the per capita cost of covered health care benefits was assumed for employees under age 65 for 2004. This rate was 13% for employees over age 65 for 2004. The rate was assumed to decrease gradually to 5.25% through 2013 for employees under age 65 and through 2012 for employees over age 65 and remain at that level thereafter.

The following components are included in net pension and postretirement benefit costs for the year ended December 31, 2004:

| | 2004 | |
|----------------------------------|---------------------|----------------------------|
| | Pension benefits | Postretirement benefits |
| Benefit cost | \$ 698,747 | 305,196 |
| Employer contribution | 739,940 | 10,120 |
| Plan participants' contributions | — | 1,301 |
| Benefits paid | (20,974) | (11,421) |

The Company also has established a 401(k) savings plan. The Company matches 100% of employee contributions up to the first 3% of an employee's contribution and 50% of the next 3% of an employee's contribution. The amount charged to the Company's consolidated statements of income for its matching

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contribution was \$395,163, \$132,489 and \$116,065 for the year ended December 31, 2004 and the three-month periods ended March 31, 2005 and 2004, respectively.

(12) Business and Credit Concentrations

For the year ended December 31, 2004 and the three-month periods ended March 31, 2005 and 2004, the Company had sales to one significant customer of approximately \$32,044,000 (32% of net sales), \$8,657,000 (35% of net sales) and \$7,800,000 (31% of net sales), of which approximately \$3,473,000 and \$3,572,263 was included in trade accounts receivable at December 31, 2004 and March 31, 2005, respectively.

The Company generally does not require collateral or other security to support its accounts receivable.

(13) Related Party Transactions

The Company purchases certain raw materials and finished goods from its Parent Company and other Tetra affiliates. Total purchases from these related parties, including distribution costs and terminal fees, were approximately \$29,297,000 for the year ended December 31, 2004, \$7,271,000 and \$7,028,000 for the three-month periods ended March 31, 2005 and 2004, of which \$1,341,607 and \$3,610,857 was due to affiliates at December 31, 2004 and March 31, 2005, respectively. The Company also sells certain of its products to the Parent and Tetra affiliates. Total sales made to these related parties were approximately \$5,175,000 for the year ended December 31, 2004, \$1,320,000 and \$1,963,000 for the three-month periods ended March 31, 2005 and 2004, of which \$927,334 and \$982,643 was due from affiliates at December 31, 2004 and March 31, 2005, respectively.

(14) Contingencies

From time to time, the Company is involved in litigation in the normal course of business. Management believes that any costs resulting from such litigation will not have a significant adverse effect on the Company's financial condition, results of operations, or liquidity.

(15) Quarterly Results of Operations (Unaudited)

The following is a summary of the unaudited quarterly results of operations for the year ended December 31, 2004.

| | Quarter Ended | | | |
|--|---------------|------------|--------------|-------------|
| | March 31 | June 30 | September 30 | December 31 |
| Year ended December 31, 2004 | | | | |
| Net sales | \$ 24,955,591 | 25,272,094 | 24,899,772 | 24,480,476 |
| Gross profit | 8,907,099 | 9,083,373 | 8,495,211 | 9,044,328 |
| Income before taxes | 2,143,901 | 2,153,824 | (137,843) | 1,112,189 |
| Net income | 1,318,499 | 1,324,602 | (84,774) | 682,573 |
| Net income per share – basic and diluted | 1,318 | 1,325 | (85) | 683 |

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(16) Subsequent Event

Effective April 29, 2005, the Parent and its affiliates including the Company were acquired by Spectrum Brands, Inc., a global consumer products company.