



Spectrum Brands Holdings' Hardware and Home Improvement (HHI) Group Signs Definitive Agreement to Acquire Tell Manufacturing

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Immediately Accretive Purchase to Accelerate HHI's Entry into Large and Attractive U.S. Commercial Security Market

MIDDLETON, Wis.--(BUSINESS WIRE)--Sep. 18, 2014-- Spectrum Brands Holdings, Inc. (NYSE: SPB), a global and diversified consumer products company with market-leading brands, announced today its Hardware and Home Improvement Group (HHI) has signed a definitive agreement to acquire privately owned Tell Manufacturing, Inc., a leading U.S. manufacturer and distributor of commercial doors, locks and hardware with annual revenues of nearly \$40 million. Financial terms of the accretive, all-cash transaction were not disclosed.

"Tell will accelerate HHI's entry into the \$3 billion U.S. commercial door hardware and lock market," said Dave Lumley, Chief Executive Officer of Spectrum Brands. "This is an expansion area we highlighted when we acquired HHI in late 2012, and we are now preparing to enter the market. The U.S. commercial hardware market enjoys attractive margins due to market specification and distribution dynamics and is benefiting from the early stage recovery of commercial construction."

Tell will provide HHI with an established commercial security sales position through a high-quality and well recognized brand and a platform to expand HHI's unique and patented SmartKey and Kevo residential lock technologies into growing commercial channels. Tell also will add doors and hollow metal door manufacturing capabilities to HHI, a strategically important adjacent category.

"In addition to Tell's leading market share in the growing U.S. modular building industry, HHI will gain new non-retail channels and products in metal building and commercial hardware distribution, along with cross-selling opportunities in existing retail, MRO and new construction channels," said Greg Gluchowski, President of HHI. "Combined, Tell and HHI can offer customers a complete residential and commercial hardware and door solution, particularly in shared applications such as multi-family housing and hospitality projects."

"This tuck-in acquisition is an excellent fit with our strategy to pursue synergistic, bolt-on acquisitions that expand our product line with strong, complementary brands and categories and provide for significant manufacturing, distribution and SG&A synergies," Mr. Lumley said. "This acquisition will provide a number of exciting growth opportunities."

The acquisition is expected to close by the end of October 2014 and is subject to the completion of customary closing conditions.

About Hardware and Home Improvement (HHI)

Hardware and Home Improvement (HHI) is a major manufacturer and supplier of residential locksets, residential builders' hardware and faucets with a portfolio of renowned brands, including Kwikset®, Weiser®, Baldwin®, National Hardware®, Stanley®, FANAL®, Pfister™ and EZSET®. HHI is a leader in its key markets with #1 positions in U.S. residential locksets (Kwikset), Canada residential locksets (Weiser), U.S. luxury locksets (Baldwin), and U.S. builders' hardware (Stanley-National Hardware), #2 in Mexico residential hardware (Fanal), and #3 in U.S. retail plumbing (Pfister). Headquartered in Orange County, California, HHI has a global sales force and operates manufacturing and distribution facilities in the U.S., Canada, Mexico and Asia.

About Spectrum Brands Holdings, Inc.

Spectrum Brands Holdings, a member of the Russell 2000 Index, is a global and diversified consumer products company and a leading supplier of consumer batteries, residential locksets, residential builders' hardware, faucets, shaving and grooming products, personal care products, small household appliances, specialty pet supplies, lawn and garden and home pest control products, and personal insect repellents. Helping to meet the needs of consumers worldwide, our Company offers a broad portfolio of market-leading, well-known and widely trusted brands including Rayovac®, Kwikset®, Weiser®, Baldwin®, National Hardware®, Pfister™, Remington®, VARTA®, George Foreman®, Black & Decker®, Toastmaster®, Farberware®, Tetra®, Marineland®, Nature's Miracle®, Dingo®, 8-in-1®, FURminator®, Littermaid®, Spectracide®, Cutter®, Repel®, Hot Shot® and Black Flag®. Spectrum Brands' products are sold by the world's top 25 retailers and are available in more than one million stores in approximately 140 countries. Based in Middleton, Wisconsin, Spectrum Brands Holdings generated net sales of approximately \$4.1 billion in fiscal 2013. For more information, visit www.spectrumbrands.com.

Forward-Looking Statements

Certain matters discussed in this news release and other oral and written statements by representatives of the Company regarding matters such as expected sales, adjusted EBITDA, debt reduction and leverage, and other measures of financial performance, may be forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. We have tried, whenever possible, to identify these statements by using words like "future," "anticipate," "intend," "plan," "estimate," "believe," "expect," "project," "forecast," "could," "would," "should," "will," "may," and similar expressions of future intent or the negative of such terms. These statements are subject to a number of risks and uncertainties that could cause results to differ materially from those anticipated as of the date of this release. Actual results may differ materially as a result of (1) Spectrum Brands Holdings' ability to manage and otherwise comply with its covenants with respect to its significant outstanding indebtedness, (2) our ability to integrate, and to realize synergies from, the combined businesses of Spectrum Brands and the Hardware & Home Improvement Group of Stanley Black & Decker, and from our purchase of 56 percent of the equity of Shaser, Inc., and from other bolt-on acquisitions, (3) risks related to changes and developments in external competitive market factors, such as introduction of new product features or technological developments, development of new competitors or competitive brands or competitive promotional activity or spending, (4) changes in consumer demand for the various types of products Spectrum Brands Holdings offers, (5) unfavorable developments in the global credit markets, (6) the impact of overall economic conditions on consumer

spending, (7) fluctuations in commodities prices, the costs or availability of raw materials or terms and conditions available from suppliers, (8) changes in the general economic conditions in countries and regions where Spectrum Brands Holdings does business, such as stock market prices, interest rates, currency exchange rates, inflation and consumer spending, (9) Spectrum Brands Holdings' ability to successfully implement manufacturing, distribution and other cost efficiencies and to continue to benefit from its cost-cutting initiatives, (10) Spectrum Brands Holdings' ability to identify, develop and retain key employees, (11) unfavorable weather conditions and various other risks and uncertainties, including those discussed herein and those set forth in the securities filings of each of Spectrum Brands Holdings, Inc. and Spectrum Brands, Inc., including each of their most recently filed Annual Reports on Form 10-K or Quarterly Reports on Form 10-Q.

Spectrum Brands Holdings also cautions the reader that its estimates of trends, market share, retail consumption of its products and reasons for changes in such consumption are based solely on limited data available to Spectrum Brands Holdings and management's reasonable assumptions about market conditions, and consequently may be inaccurate, or may not reflect significant segments of the retail market. Spectrum Brands Holdings also cautions the reader that undue reliance should not be placed on any forward-looking statements, which speak only as of the date of this release. Spectrum Brands Holdings undertakes no duty or responsibility to update any of these forward-looking statements to reflect events or circumstances after the date of this report or to reflect actual outcomes.

Source: Spectrum Brands Holdings, Inc.

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